

Josip Zovko

March 17, 1984 / Wiesbaden, Germany
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WORK EXPERIENCE:**09/2012 – 02/2014 *Research Assistant***

Fraunhofer Institute for Industrial Engineering IAO, Stuttgart

Part-time employment with 85 hours per month in the area of Management of Research and Development, Product Development, Technology Management and R&D Strategies.

11/2010 – *Student Assistant*

Dormero Hotel Stuttgart, Dormero Deutschland Betriebs GmbH

01/2010 – 09/2010 *Tennis-Coach*

ATP Tour und ATP Challenger Tour

Tennis Coach and tournament accompaniment of Lovro Zovko. During the time Lovro Zovko improved his Emirates ATP Doubles-Rankings for 62 positions (142 to 80). Accompanying the player on the ATP Challenger Tour, ATP World Tour and ITF Grand Slams.

10/2008 – 12/2009 *Financial Analyst*

Eureka Inventum d.o.o., Zagreb, Croatia

Methodical organization and preparation of the due diligence process, analytical analysis of companies, preparing several financial valuations and preparation of sell and investment presentations. Contact and negotiations with clients and investors.

09/2007 – 09/2008 *Audit Assistant*

Inter Bilanz Grant Thornton d.o.o., Zagreb, Croatia

Working under supervision of the audit leader included tasks of securing data and documentation for the audit, organization and update of completed tests and reports. Additional activities included the independent completion of standardized testing procedures and policies, and the independent test of different balance sheet positions. The activities increased the knowledge and understanding of financial reports, relationships and statements in accounting

INTERNSHIP AND OTHER EMPLOYMENT:**2007 - *Founder & Managing Director***

Zovko Delibero Sport Consulting GbR, Stuttgart & Zagreb

One of the founders of the family sport agency in Croatia (www.delibero-consulting.eu) since 2013 registered in Germany. The main services of the agency include the representation and consulting of professional tennis and handball athletes. Main responsibility of contacting and negotiating with clubs, creation of athlete proposals and contract suggestions, analysis of club offers. Successful completion of 7 player transfers in 3 countries (Spain, Qatar and Macedonia). Administrative management of the agency, accounting, and financial consulting.

06/2006 – 09/2006 *Bank Internship in Brokerage Department*

Hrvatska Postanska Banka d.d., Zagreb, Croatia

06/2004 – 06/2005 **WISE Internship**
Vail Marriott Mountain Resort & Spa, Vail, CO, U.S.A.

EDUCATION:

10/2010 – 08/2013 **University Hohenheim, Stuttgart, Germany**
Degree: **M.Sc. International Business and Economics**
Major and elective subjects: International Business, International Economics and Trade, Growth Economics, and Public Finance

09/2002 – 06/2007 **American College of Management and Technology** a division of Rochester Institute of Technology N.Y., Dubrovnik, Croatia
Degree: **Dipl. oec in Management**
B.Sc. in Hospitality and Service Management (U.S.A. Degree)
Major and elective subjects: Accounting and Financial Accounting, Strategy and Service Management

09/1998 – 05/2002 **VI Gymnasium „Gornjogradska“, Zagreb, Croatia**
Degree: Higher education entrance qualification

LANGUAGES:

Croatian/Serbian/Bosnian:	Native	English:	Negotiation Level
German:	Native	French:	Beginners French (A2)

COMPUTER SKILLS:

MS Office:	Advanced
Photoshop 7.0/CS:	Good
Stata:	Good
Mathlab:	Good

INTERESTS:

As a professional the indicator systems, controlling, optimization and performance management topics. Personal interests include sport, especially tennis and handball, playing blues harp, humane sciences with particular focus on sociology and psychology and their influence of economic activities and history.